





Noun Label Condition

"Rose is 6 years old. She likes carrots. *She is a carrot eater.*"

Non-Noun Condition

"Rose is 6 years old. She likes carrots. She eats carrots whenever she can."





Study 1

Noun Label Condition

John is 18 years old. John enjoys drinking. *He is a drinker*.

Non Noun Condition

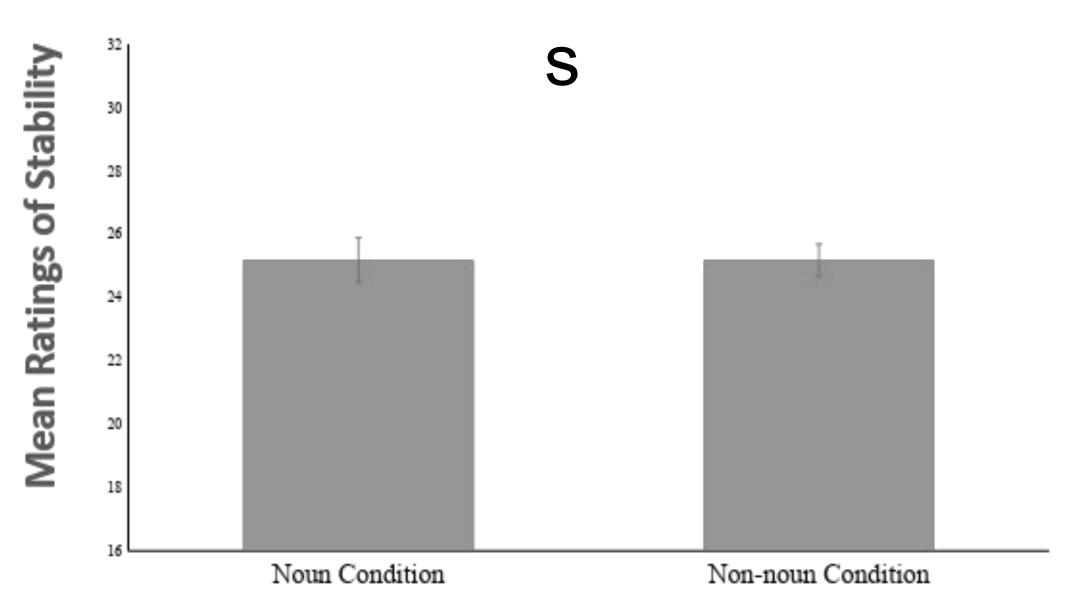
John is 18 years old. John enjoys drinking. *He drinks* whenever he can.



Hypothesis:

Noun Label phrasing will predict higher ratings of behaviour stability relative to Non Noun phrasing

Result







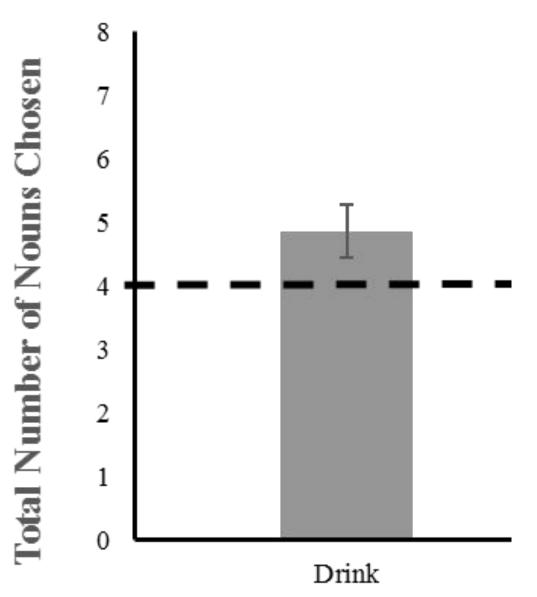
Which statement conveys higher amenability to treatment? "I am a drinker" vs "I drink whenever I can"



Hypothesis The Noun Label choice will be selected more often than chance as conveying higher amenability to change.



Results: Drinking Condition





Results: Gambling Condition



